

Department of Veterans Affairs
VISN 10
Justification and Approval

I. Contracting Organization

The Louis Stokes Cleveland Department of Veterans Affairs Medical Center, 10000 Brecksville Road, Brecksville, Ohio 44141 and the Columbus VAACC, 420 North James Road, Columbus, Ohio 43219.

II. Nature/Description of Action

The VISN 10 Contracting Activity-Cincinnati intends to negotiate a sole source contract with HAAS Group International Inc. to provide one (1) Web Based consolidated hazardous chemical and materials program (MAXCOM). This procurement is being conducted in accordance FAR 6.302-1, only one responsible source and no other supplies or services will satisfy the agency requirements.

III. Description of Supplies/Services

Based upon information received from the using service, to the best of their knowledge, HAAS Group International Inc. is the only known source that can provide a web based fully consolidated hazardous chemical and material program. There are other programs that feature elements of the HAAS Group International Inc. program but none that combine all of the necessary tools to meet the compliance requirements on OSHA 29 CFR 1910.1200 or offer a web based program instead of software program. The consolidated program will reduce the types and amount of training on multiple software packages required to meet OSHA 29 CFR 1910.1200. A web based program insures that multiple software packages won't need to be added to our already taxed VA computer systems. A web based program will also put the responsibility of an accurate and updated system on the contractor because the VA will not have any ties to the web based program. MAXCOM is unique for in what they would provide for our facility such as the following:

- Every chemical fits into one of 36 unique healthcare specific chemical categories
- Formatted and numbered emergency response Safe-Use-Guides that are written at an 8th grade comprehension level, for each of the 36 unique healthcare specific chemical categories
- Labels for secondary containers can be printed that correspond with each numbered guide.
- Online Training modules correspond each of the 36 unique healthcare specific chemical categories of chemical used within the facility
- Chemical compatibility storage charts and online chemical compatibility tools that corresponds with the 36 hospital specific chemical categories.
- Already conforms to the United Nations' (UN) Globally Harmonized System of Classification and Labeling of Chemicals (GHS).
- Uses a Chemical Approval Process
- A product analysis tool queries chemicals to reduce vendors, alike chemicals and suggests safer substitutes for chemicals

- A hazardous waste tracking system that maintains waste characterization information for each waste stream, maintains records of any waste analysis of each waste stream and tracks chemicals from-cradle-to-grave.
- Uses an incorporated program from the Department of Homeland Security for chemical and biological agents identified by the Centers for Disease Control as potential warfare threats to manage terrorism events.

Estimated Value \$260,955.00

IV. Authority

(X) 41 U.S.C. 253 (c) (1) FAR CLAUSE 6.302-1 Only One Responsible Source

V. Applicability of Authority:

MAXCOM is unique for in what they would provide for our facility such as the following:

- Every chemical fits into one of 36 unique healthcare specific chemical categories
- Formatted and numbered emergency response Safe-Use-Guides that are written at an 8th grade comprehension level, for each of the 36 unique healthcare specific chemical categories
- Labels for secondary containers can be printed that correspond with each numbered guide.
- Online Training modules correspond each of the 36 unique healthcare specific chemical categories of chemical used within the facility
- Chemical compatibility storage charts and online chemical compatibility tools that corresponds with the 36 hospital specific chemical categories.
- Already conforms to the United Nations' (UN) Globally Harmonized System of Classification and Labeling of Chemicals (GHS).
- Uses a Chemical Approval Process
- A product analysis tool queries chemicals to reduce vendors, alike chemicals and suggests safer substitutes for chemicals
- A hazardous waste tracking system that maintains waste characterization information for each waste stream, maintains records of any waste analysis of each waste stream and tracks chemicals from-cradle-to-grave.
- Uses an incorporated program from the Department of Homeland Security for chemical and biological agents identified by the Centers for Disease Control as potential warfare threats to manage terrorism events.

VI. Efforts to obtain competition

Advertisement will be made in the Fed Biz Opps of intent to sole source this procurement and invites anyone who can provide for this procurement to contact the VA Contracting Officer for consideration.

VII. Fair and Reasonable Costs

Determination of fair and reasonableness of cost will be made based upon a complete price analysis including the IGCE.

VIII. Market Research

A RFI was published on the GSA Advantage E-Buy portal which 8 vendors responded. Based upon the analysis and information received from the technical evaluators, MAXCOM offers unique features which are summarized above but four exclusive features elite to the MAXCOM system which are: 1) Online chemical training and tracking, 2) Chemical Approvals, 3) the GHS (labels), and 4) Categorization Site-Users Guides; and the MAXCOM offers the best technical value for the Government.

IX. Other Facts:

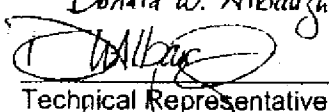
Other VA's have been using the MAXCOM system with excellent results. To best of the evaluators' knowledge, HAAS Group International Inc. is the only known source that can provide a web based fully consolidated hazardous chemical and material program that can and will meet all the VA's requirements.

X. Sources expressing an interest:

HAAS Group International INC.
1646 W. Chester Pike Ste. 31
West Chester, PA 19382
DUNS # 002275782

XI. Steps to Foster Competition: Intent to sole source will be posted on FedBizOps.

The assertions and recommendations in support of the justification have been prepared by:

Donald W. Albaugh

Technical Representative

19 Aug 2010 (214) 701-0704
Date Phone


Technical Representative

8-19-2010 614 257 5310
Date Phone

Contracting Officers Certification

The Contracting Officer has determined that the justification is accurate and complete to the best of the Contracting Officer's knowledge and belief.


Contracting Officer

Not exceeding \$500K

8/26/10
Date